

Forge your Future in the Cloud

*Modernise your ERP.
Prepare to Grow.*



Sage makes it easy for customers using Sage 200 to migrate to the cloud so businesses can access their key business data anywhere at anytime. Just as Sage 200 is designed to provide customers with flexibility in features and modules, customers also have a choice of where to deploy their solution. In response to increased customer demand, we recently launched the Sage Partner Cloud Program to help our customers accelerate their move to the cloud.

One of the options in our Sage Partner Cloud program assists customers to confidently migrate their data to Microsoft Azure, a well-known and well-respected cloud hosting provider that is used by 95% of Fortune 500 companies.¹

1. <https://azure.microsoft.com/en-us/blog/microsoft-azure-the-only-consistent-comprehensive-hybrid-cloud/>

What is cloud hosting?

Cloud hosting refers to storing and accessing your data and business applications, like Sage 200, via the internet instead of the same materials stored on your company's local hard drive or network servers and you can only access when at your desktop.

How does it work?

The Sage Partner Cloud Program provides an option that enables partners to leverage the Sage Provisioning Portal to automate several cloud provisioning tasks in Microsoft Azure, which helps partners move customers to the cloud in less time and with minimal disruption.

Benefits of Moving to the Cloud



SECURITY

Once you select a cloud hosting service, your data is no longer on-premise, meaning anytime, anywhere access. Cloud hosting servers typically invest heavily to enhance their security protocols. Microsoft Azure for example, spends \$1B investment in security R&D and 3,500 security experts.² The investment in state-of-the-art security protocols provided by many cloud hosting providers, is a major contributing factor to why nearly 70% of businesses have moved their business-critical operations to the cloud.³



RELIABILITY

Competitive cloud providers boast in excess of 99% uptime, as such this has now become the recognised minimum requirement for any successful cloud provider in today's cloud-centric landscape. Plus, an added benefit of moving your data to the cloud is if the 1% should happen, cloud providers also give you access to redundancy measures, such as automatic backups, to protect your data.



COST SAVINGS

Investing in hardware, servers and on-call IT staff can be very expensive. To understand your total cost of ownership you need to take not just the upfront costs, but also the cost associated with depreciation of physical equipment, as well as ongoing fees to maintain your own data servers. In addition, if your business grows, there is the cost to accommodate your increasing storage needs. With a hosted solution this cost commitments are reduced to a regular, scalable subscription.

Comparing Total Cost of Ownership Calculating cloud costs isn't always easy because each cloud hosting provider has their own formula on how they manage pricing. The bigger cloud hosting companies have calculators to help give you a ballpark understanding of your Total Cost of Ownership. [Check out Microsoft Azure's calculator here.](#)

Get Started

The Sage Partner Cloud Program option leveraging the Sage Provisioning Portal is entirely managed by your Sage Partner.

Contact your << **Partner Business Name** >> to help you get started and manage your data migration. Once you're up and running, your << **Partner Consultant Name** >> will be your go-to just like they are today.

2. <https://azure.microsoft.com/en-us/overview/trusted-cloud/>

3. <https://www.techrepublic.com/article/69-of-enterprises-moving-business-critical-applications-to-the-cloud/>